



COACHING BY CORNERSTONE

THE ART OF SCOPING
FINDING CLARITY/MAPPING DIRECTION/ACHIEVING RESULTS©
dr. stephen r. graves

Seeing Through the *Telescope*

“If we were having this discussion three years from today, what has to have happened over that period for you to be pleased with your progress?”

Sizing Through the *Microscope*

“What are the most critical issues and intersections facing your life and work over the next 7 days, the next 30 days, and the next 6 months?”

Sensing Through the *Stethoscope*

“What sounds and signs do you sense that indicate healthy or unhealthy trends or direction in your life?”